

CHESAPEAKE & HUDSON, INC.

Publishers Representatives

NEIBA 2021
September 21 – September 23, 2021

www.newenglandbooks.org

ACC Publishing (formerly Antique Collectors Club):

10+ = 45%, FF. Includes all titles (including teNeues and NYP's). Code: ACCRTS21FF. teNeues stationary and non-book items are included in this promo and are sold non-returnable but will invoice at 48%, FF.

Barefoot Books:

\$250 NET = 55%, FF. Code SHOW55

\$400 NET = 60%, FF. Code: SHOW60

Candlewick:

10+ assorted backlist units = +5%. Backlist is defined as titles published before 9/1/2021. Returnable retailers only. One order only. Valid 9/1/21 - 10/31/21. Reason Code: ECV (Promo code: RCP031)

Cardinal:

Rep Special: 12+ = 45%, FF. NET 30. Order must be placed through a rep.

All About Series Special: 12+ = 60%, FF. See your rep for a list of titles.

Crabtree Publishing:

Additional 10% discount on show orders.

Llewellyn:

12+ = FF; 25+ = 50%, FF. New Accounts First Order: 12+ = 50%, FF

Magination Press:

52%, FF for all bookstore orders placed at the show.

Merry Makers:

12 pieces or \$100 = 55% off MSRP, NET 30. \$10 flat rate for orders below \$500 NET. FF on orders of \$500 NET and above.

EXP: 12/31/21

Octane:

50%, FF on your first order. Any quantity. Includes books and calendars.

SCB Distributors:

50%, FF on 10+ frontlist and backlist units

Sleeping Bear:

5+ FL and BL = 50% FF (RET) or 55% FF (N/R). EXP: 12/30/21

27 Jacks Shop Road Rochelle, VA 22709
(800) 231-4469 E-mail: office@cheshud.com